





VINOBEER is a leading specialized beverage company which was created in France in 2001 to serve the French market. The Co-founders of Vinobeer, Jean-Pierre Derouet and Emmanuel Bouvet, respectively a winemaker and a beer specialist had the desire to bring together the wine and beer communities into one great family. After seventeen highly successful years of making and selling wines & beers, we are now launching Vinobeer in Vietnam. "Together we are bringing wine & beer straight from the producer to your glass!"



More than 240 wine and beer shop/bar across France and Switzerland, UK



1500 employees all around the world



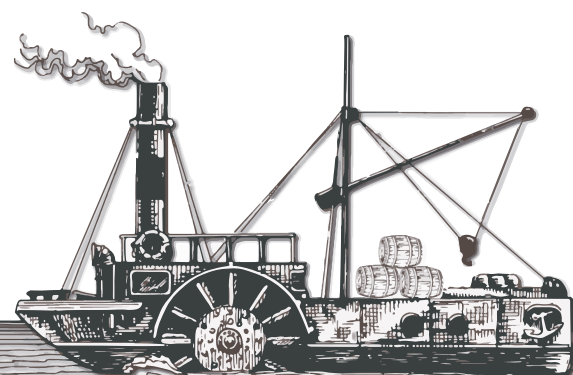
Brewer in France (Bras-serie Mont Hardy)



60 millions of bottles sold every year through a strong distribution



115 hectares of vines in Bordeaux wine region under 7 Chateaux.



## SERVICES

We attached a big importance to provide you the best experience by working with us.



## PRIVATE EVENTS

We have a uniquely great venue for You and Yours.



## STAFF TRAINING

Developing a wine program is no easy It comes from years of learning what wines pair with what foods, what wines go with what social situations, etc. etc. Once your wine program is in place, how do you transfer that knowledge over to your staff? Training your staff on wine is an essential part of a comprehensive wine program. Your team is your number one resource for connecting with customers, they are the face of your restaurant, and they have the power to dazzle customers! We provide a free staff training on our wines by wine experts. Our goal is to help them to feel more confident in the selling wine process.



## FREE DELIVERY

We are a boutique and artisan beverage distributor, with our own state-of-the-art storage facility and our own delivery team. We carry all of our inventory and we can guarantee delivery within 24 hours!

Delivery to Hanoi, Da Nang, Phu Quoc, Nha Trang in 5 working days.

## WINE CUSTOMIZATION

You want to make your own brand, a private label for a special occasion? Trust in Vinobeer talented peoples. With a minimum order of 3000 bottles, we can design your own wine label among a large selection of outstanding wines. Then we can import it in Vietnam in the







# WINE

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Vignerons in the Vinobeer Family work with minimal intervention in the vineyard and the traditional winemaking techniques to produce balanced, elegant wines that are re-defining the direction of worldwide wine.

Our principal interest is finding exceptional producers who make wines with energy, purity, and balance. We look for wines that have some indefinable quality that makes them stand apart from the rest, that go well with food, are easy to drink, and where the first empty bottle leads easily to the second.

In addition to selecting great wines, we also put forward the importance of quality human interaction. We are working to build relationships between winemakers, distributors, retailers, restaurants and consumers is just as important as building a portfolio of great wines.







The history of Invindia began with a meeting in 1987 between two men: Jean-Pierre Derouet and Jean-Claude Bernard, then owner of the Château Haut Meyreau. At that time, the domain (18Ha) only sold bulk wine. From this meeting was born a distribution network (selling bottles and not bulk wine anymore) and a partnership between the two men, one dealing with production and the other with sales. The sales network is established in Mayenne, Jean-Pierre Derouet's native land. This perfect mix between the two worlds has quickly increased sales. Therefore, the estate had to expand; the 18Ha became 30, then 60 to reach more than 90Ha currently.

In 2010, Jean-Claude Bernard retired and it is quite natural that he turned to Jean-Pierre Derouet to take, alone, the control of the estate. He already had shares in the vineyard since 1996. He was therefore appointed at the head of Château Haut Meyreau in 2010. In 2013, the year when hail had a strong impact on the Bordeaux region, the group expanded. First with Château Aurore, a 5Ha domain already cultivated in organic agriculture. The idea here was to be able to start as soon as possible in organic, a key segment for the future, and to pursue a philosophy based on respect for nature, soils and vine. It is also in 2013 that Château Lamichelle, a historic partner of the distribution network, is integrated into the group.

2014 and 2015 mark a turning point with two new domains joining the group. First of all, Château Bellevue Malartic, a domain from the appellation Bordeaux Supérieur. The domain only sold its production in bulk at this time. Convinced of its potential and the quality of the terroir to make very good wines of Bordeaux, the vineyard, located in Grésillac, at 9k from Saint Emilion, integrates Invindia. Faced with these observations, bottle sales were developed from the moment the domain joined the group. The other domain, Château La Vieille Croix, was the first vineyard that does not belong to the Entre Deux Mers appellation; indeed, it is located in Fronsac appellation.

## OUR PEOPLE: A MIXTURE OF EXPERIENCES, SAVOIR-FAIRE, YOUTH AND ENTHUSIASM

Hugues Laborde is fortunate to be able to rely on an experienced team. Some have known the vineyards for more than 30 years. This longevity within our estates allows us to count on an exceptional knowledge of the vine and the terroirs.

Accompanied by Sylvain, David, Cyril, Jérôme G, Stéphane, Ludo, José, Guy, Jérôme K as well as Mélanie and Patrick, he is committed to revealing the full potential of these fields.

The passion for great wines of Bordeaux being always stronger, Château Le Conte, in the Saint Emilion Grand Cru appellation area, joined Invindia in 2017. This acquisition fulfils Jean-Pierre Derouet's dream of more than 30 years. The vineyard was then in a state of near abandonment but in front of such a potential, the attraction of Saint Emilion was the strongest. "It is a little bit the elite of the vineyards there, the very history of the wine, located here for more than 2000 years", and the first vineyard to have seen its name on UNESCO prestigious world heritage list. In 2018, a second blow of heart, for another vineyard of the appellation, Château Touzinat, is concretized by the integration of this domain into the group. "And there it was a crush, a crush and at the same time a moment of madness".

Hugues Laborde, our winemaker, comes from a winegrowing family in the Gers. This passionate of the wine and vine followed the training of agricultural engineer in Toulouse Purpan (EIP), a prestigious training. His experience in wine then led him to gain experience in Canada, in the Rothschild vineyards of the Médoc and in a famous estate in Saint-Emilion. It was during a meeting with Jean-Pierre Derouet that the two men forged ties and a desire to work together. Accompanied by Patrick Clarens, the previous manager and the team in place, Hugues arrived in March 2018 with the desire to bring with him a new vision of wine while respecting the traditions and savoir-faire of these men.



## OUR 7 VINEYARDS ARE LOCATED IN 4 DIFFERENT APPELLATIONS

Today, our vines are cultivated on more than 115 Ha, for a total production that can reach 800 000 bottles.

We offer a wide range of wines, with a constant search for quality. According to us, good wine is not only a matter of appellation. For years, we are working to show that Bordeaux terroir does not only offer stereotyped wines. Our purpose is create elegant and complex wines.

### AOP SAINT EMILION GRAND CRU

Château Le Conte,  
Château Touzinat

### AOP BORDEAUX | ENTRE DEUX MERS

Château Aurore  
Château Haut-Meyreau  
Château Bellevue Malartic  
Château Lamichelle

### AOP FRONSAC

Château La Vieille Croix








## LES RAISINS DE LA COLÈRE SAUVIGNON BLANC MUSCADELLE Vin de France

This white is an atypical wine by nature. A 72-hour skin maceration gives this wine a unique profile. Raisins de la Colère Blanc goes against the usual production model, the tasting criteria of this wine are therefore atypical. This natural cuvée is a high level discovery.

The pale gold color may tend to take on a pinkish hue following the natural evolution of this wine without suffering. At a young age, the nose reveals aromas of pear and white peach. The skin maceration undergone by the sauvignons and muscadelles that make up this cuvée allows this white wine to present a beautiful tannic structure. A vineyard UFO, just WOW!


 1,100,000 | 75 cl  
prices are including 10% VAT



## LES RAISINS DE LA COLÈRE MERLOT Vin de France

The Bordeaux region is better known for its red wines with an imposing structure and very present woodiness than for wines without added sulfur called "natural".

This wine comes straight from Château Aurore, an organic Bordeaux domain which is part of the Invindia vineyards. This cuvée came straight from the mind of Jean-Pierre Derouet, the owner, a true free-thinker who cares more about the quality and soul of his wines than about respecting the codes of Bordeaux.

 1,100,000 | 75 cl  
prices are including 10% VAT




ORGANIC  
NATURE  
WINE



## ORANGE IS THE NEW WINE SAUVIGNON BLANC MUSCADELLE Vin de France

Made from a blend of old Sauvignon and Muscadelle vines, grape varieties widely used in Bordeaux, this wine has undergone a particular vinification, that of orange wines. Quite simply, to obtain such a wine, the white grapes are vinified as if to make a red wine. Maceration for 10 days of the juice with the skins extracts the coloring matter but also the structure and volume of these grape varieties.

Bright orange, this cuvée leaves aromas of spicy citrus (bitter orange) (cinnamon). The mouth is structured and ample

 1,145,000 | 75 cl  
prices are including 10% VAT



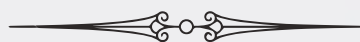
**“NATURAL WINE IS NOT NEW; IT IS WHAT WINE ALWAYS WAS, AND YET, SOMEHOW TODAY IT HAS BECOME A RARITY. IT IS A TINY DROP IN A BIG OCEAN, BUT, OH MY, WHAT A DROP.”**



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# Château HAUT MEYREAU

Château Haut Meyreau is a vineyard located in the “Entre-deux-mers region” close to Saint-Emilion in the village of Dardenac in Bordeaux wine region. Over time the property has extended its surface, from 5 ha in 1802 to 62 ha today, making it a medium-sized Bordeaux vineyard. They grow high-quality Bordeaux grape varieties: Cabernet Sauvignon, Cabernet Franc and Merlot for red wine and Sauvignon for white wine. Since he took over the estate, Jean-Pierre Derouet has been working along a philosophy of sustainability which encompasses low yields, reduction of chemicals followed by a monitored winemaking process and traditional ageing methods. He makes sure that every single bottle has benefited from individual attention to detail comprising meticulous and precise work so that wine lovers may enjoy all our wines.



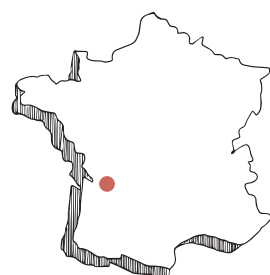
Château  
HAUT MEYREAU

## LÉGENDE D'AUTOMNE

This elegant wine offers intense and complex aromas of ripe dark fruits, vanilla & cedar highlighted by subtle notes of spices and dried flowers with a slight wild side. Smooth palate enhanced by a great structure for an extremely charming finish. Try this very elegant wine with some tasty barbecued meat, beef with mushroom based sauce and stir fry veggies for a successful pairing.

### 60% MERLOT 20% CABERNET SAUVIGNON 20% CABERNET FRANC

Full bodied red wine  
Ageing: 10 months in french oak barrels  
Alcohol: 13.5 %  
Serve at 16°C



545,000 | 75 cl  
prices are including 10% VAT



Château  
HAUT MEYREAU

## ENTRE DEUX MERS 50% SAUVIGNON BLANC, 50% SEMLLON



430,000 | 75 cl  
prices are including 10% VAT

Dry white wine  
Alcohol: 13.5 %  
Serve at 10°C



A fresh and delicate nose with scents of lemon and a touch of flint stone. Fresh but rich thanks to its ripe peach flavors complemented by fresh grapefruit and herbal notes. Long length dominated by a seductive passion fruit aftertaste. Delightful!. This highly aromatic wine will perfectly goes with grilled fish, soft cheeses or grilled spring rolls. Let's try also with all herbs based dishes such as lemongrass, coriander and basil for an intense tasting.



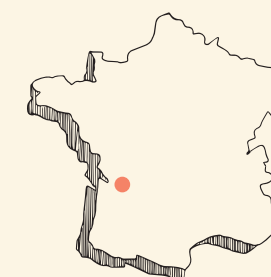
Château  
HAUT MEYREAU

## BORDEAUX ROSÉ

Very aromatic and pleasant rosé wine which exude flavors of intense strawberries with hints of spices. This is a stunning summer time wine! This nice textured rosé is the gastronomic wine par excellence. Lovely match with vietnamese food : grilled shrimp, crispy bánh xèo, white meat or fresh salads with peanut sauce.

### 60% MERLOT 20% CABERNET SAUVIGNON 20% CABERNET FRANC

Dry rosé wine  
Alcohol: 12 %  
Serve at 10 - 12°C

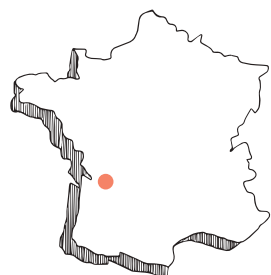


430,000 | 75 cl  
prices are including 10% VAT



## 70% MERLOT 30% CABERNET SAUVIGNON

The winery is located in Portets, both a port and a village in Gironde rooted in the heart of the Graves region, which is the birthplace of the appellation. Wines are made in a traditional way, in compliance with the old methods inherited from ancestors. Year after year, the vineyard has expanded without losing sight of their specificities, a deep involvement in their passion : from grape growing and grape harvesting to the elaboration. Since few years the vineyard is run in a sustainable way of viticulture with a total respect of the biosphere.



## AOC GRAVES Bordeaux, France

Cuvee Prestige has an intense garnet colour, fruity and woody notes of ripe red fruits. A complex and balanced palate. The first impression is supple with vanilla aromas and sweetness due to the aging in barrels. Red fruits on the palate are present and the finish reveals a taste of liquorice. This wine is potent and complex, with a good wood-fruit balance. Good ageing potential.

Full bodied red wine  
Ageing: 12 months in french oak barrels  
Alcohol: 13.5 %



730,000 | 75 cl  
prices are including 10% VAT



Decanter Wine  
World Award 2017  
: Bronze medal



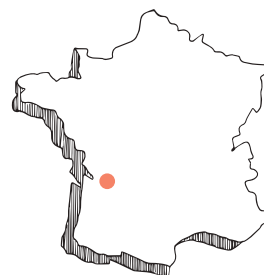
Decanter Wine  
World Award 2015  
: Bronze medal



Concours  
Féministe 2015 :  
Silver medal

## 80% MERLOT 20% CABERNET SAUVIGNON

Château Bellevue Malartic grow 11ha of vines in the Moulon area which is located in the AOP "BORDEAUX ET BORDEAUX SUPERIEUR" protected designation of origin for its red wines and "ENTRE DEUX MERS" for its whites. Viticulture is very active in Moulon thanks to its exceptional terroir and its hillside exposure. The vines grow on a calcareous clay soil which permit Bellevue Malartic to reveals somptuous red wines with a bright fruit and a beautiful structure. A little further, the highlands refine the perfect gestation of a white wine of high quality.



## • CHÂTEAU • BELLEVUE MALARTIC



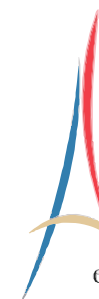
## AOC BORDEAUX France

Beautiful ruby color, lively and intense, with violet hues on the surface. The nose is reminiscent of cooked prune and candied cherry, toasty and smoky. The palate is round and fleshy, with a good volume with ripe and velvety tannins that persist pleas-

Full bodied red wine  
Ageing: 10 months in french oak barrels  
Alcohol: 15 %  
Serve at 16°C



840,000 | 75 cl  
prices are including 10% VAT



Académie des Vins  
et de la Gastronomie  
— Française —  
Gold medal

Decanter  
87 points

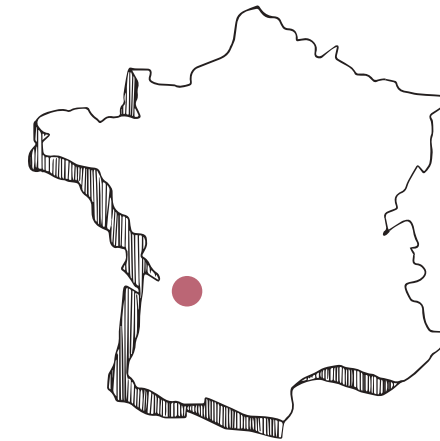


— CHÂTEAU —  
**La Vieille Croix**

Located in “Charlemagne’s little valley”, the vineyards of La Vieille Croix have an average age of 40 years and are composed at 80% with merlot and 20% with cabernet franc varieties. With a surface area of 13 ha, the estate remains on a human scale with manual cultivation and harvesting techniques along the lines of « grands crus » tradition as is any work carried out on the vines (destemming, sorting, harvesting...). Situated next to prestigious appellations such as Pomerol and Saint Emilion, the Fronsac « Appellation d’Origine Contrôlée » is spread across soils composed of clays and limestone. In fact, a special type of starfish limestone predominates on hillocks and plateaux whilst molasses, tendre rocks with a limestone plateau, compose the slopes and valleys. The typicity of this terroir, which is a reminder of the one on the Saint Emilion plateau, is emphasised by the diversity of a rugged landscape. The two rivers, the Dordogne and the Isle form a protection for the vineyards against spring frosts and the presence of strawberry trees and holm oak trees bears witness to this privileged climate.

**CHÂTEAU LA VIEILLE CROIX 2016**  
 Fronsac, Bordeaux, France

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 La Vieille Croix has a flattering cherry, plum bouquet with subtle scents of smokiness, liquorice and coffee. The tannins are well integrated first and open into a full-bodied and silky mouth feeling. This is a real refined wine to fall in love with. Highly complex and intense, this Fronsac is ideally paired with the smoky notes of braised meat as well as hard cheeses and elegant truffle based dishes.



**80% MERLOT**  
**20% CABERNET SAUVIGNON**



Full bodied red wine  
 12 months in french  
 oak barrels  
 Alcohol: 13.5 %  
 Serve at 16°C



**ORGANIC WINE**



840,000 | 75 cl  
 prices are including 10% VAT



93 pts - Andreas Larsen  
 Best Sommelier of the World 2007  
 (ASI)

**Decanter**  
 90 points



# CHÂTEAU TOUZINAT

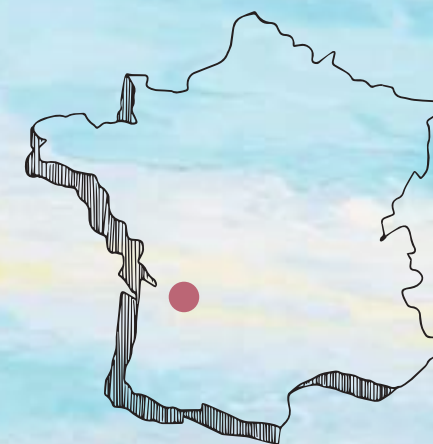
## CHÂTEAU TOUZINAT

Saint Emilion Grand Cru, France

This 7.7 Ha estate located in the commune of Saint-Pey-d'Armens is located in the plain of Saint-Émilion, near the Dordogne, on sandy-gravelly soils. Before the takeover of the domain, it relied mainly on home sales and in bulk. Aware of the potential of this vineyard, we decided to sell the entire production in bottles. Our first vintage, the 2017 vintage. Like Château Le Conte, we have undertaken a restoration of the building to open it to tourists who would like to discover this beautiful region.



1,190,000 | 75 cl  
prices are including 10% VAT



CHÂTEAU  
Le Conte

## CHÂTEAU LE CONTE

Saint Emilion Grand Cru, France

The first estate in the Saint-Emilion Grand Cru appellation to have joined the group, Château Le Conte covers 7 hectares in the commune of Saint-Hippolyte.

A powerful and complex Saint-Emilion Grand Cru. We find in this wine all that has made the reputation of the appellation, a nice aging potential and a unique elegance.

Our 2017 vintage will be available from December 2019. We bring great importance to make this wine grow.



2,100,000 | 75 cl  
prices are including 10% VAT





Château  
HAUT MEYREAU  
**NU COMME UN VERRE**  
Vin de France



470,000 | 75 cl  
prices are including 10% VAT

Decanter  
87 points



**NU COMME UN VERRE**  
**MERLOT**

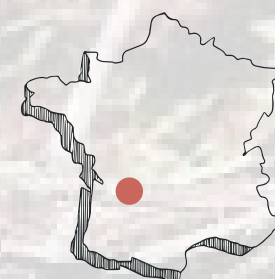
Bordeaux has an image that can sometimes be considered elitist in the wine industry, the least we can say is that this cuvée shakes up and shatters the codes.

Château Haut-Meyreau shows us here its know-how and its diversity in these wines, capable of making great Bordeaux wines for aging and others, such as red wine "naked as a glass", which exude fruit and conviviality. . The grape lays bare and explodes all the fruit of the Merlot. Fruity and round, it is the perfect companion for simple and convivial meals.

A bottle that will make you remove all your prejudices about Bordeaux wines and maybe even your clothes, who knows ...

But do you know what a vegan wine is? A little lesson: to make wine, we add a kind of glue that removes particles and yeast residues. Usually, egg white, fish or casein are used to carry out this process. Here, we use a vegetable glue made from proteins such as peas, wheat or even potatoes.

A wine that has nothing to hide! You know everything!



# CHÂTEAU AURORE

Bordeaux, France

## MERLOT



Château  
AURORE



ORGANIC WINE

From our **organic** cultivated estate, this elegant red wine is the soul supplement of our Bordeaux wines. This wine received the gold medal in the Bordeaux-Aquitaine wine competition for the 2018 vintage.

Château Aurore, cultivated entirely in organic farming, has joined the Invindia vineyards since 2013. This 5 Ha estate is located in the town of Moulon, in the heart of the Bordeaux and Bordeaux Supérieur appellation.

Château Aurore, which brings organic stone to the Vignobles Invindia building, is located in the town of Moulon, known for its exceptional terroir and its unique hillside exhibition. In Moulon, where wine is a religion, half of the town is occupied by vineyards in the era of Bordeaux and Bordeaux Supérieur.

Color / eye: Very beautiful dark and intense ruby color

Nose: The nose evokes grape marc and cooked red fruits (plum, cherry, black-currant)



700,000 | 75 cl  
prices are including 10% VAT

VIGNOBLES  
INVINDIA



# CHÂTEAU LAMICHELLE

Bordeaux, France

## 80% MERLOT 20% CABERNET SAUVIGNON

Intense and bright ruby color with purple glints at the surface. Aromas of red and black fruits like cherry, blackberry and plum. The palate is supple, rounded & fruity accompanied by fine melted tannins. Always a great option when having grilled dishes: beef, pork, veggies, tuna pie or simply with tomato based pizza.



Château  
LAMICHELLE



340,000 | 75 cl  
prices are including 10% VAT

**KILLER**  
by the glass

LES VIGNERONS DE TAVEL & LIRAC  
ALLIANCE DES CÂTES DU RHÔNE

# LE CHANT DU SOLEIL

Cotes du Rhône, France

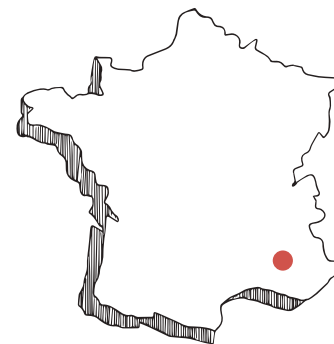
Located in the south of France, in the heart of the Rhône valley, and at the gates of Provence, the winery of Tavel & Lirac winemakers welcomes you to its region to offer you its Tavel rosé, Lirac Rouge, Rosé and White wines, its Côtes du Rhône and its local wines.



Partial destemming followed by a 25 to 30 days maceration and temperature-controlled fermentation between 25 and 28°C. A maturation in vat enable to produce a well-balanced, full-bodied fruity wine.



450,000 | 75 cl  
prices are including 10% VAT



# GRENACHE SYRAH MOURVERDRE

Age of the vines: 30 years old  
Soil: Clay and limestone with sand and rounded pebbles



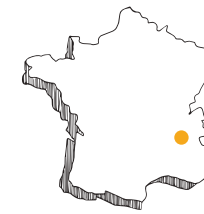
Deep ruby color with purple glints, spicy nose with aromas of camphor, liquorice and red fruits. Frank attack and harmonious structure on the palate with soft tannins. The long finish reveals nice flavors of black fruits, black olives and a hint of musk.



**MOST AFFORDABLE**  
Cotes du Rhône in Vietnam



Famille  
**PIERRE GAILLARD**  
VITICULTEURS A MALLEVAL ET AUTRES PENTES



**DOMAINE PIERRE GAILLARD**  
**SAINT PERAY**  
**50% ROUSSANNE, 50% MARSANNE**



Terroir located at the northern end of the St Peray appellation on the edge of the Cornas appellation. The vines are located at the bottom of the hillside on a granite and arid scree soil. This very warm and protected location gives the wines great richness on a terroir that keeps freshness and minerality.



Manual harvest, strict sorting of healthy and mature grains. Alcoholic fermentation in barrels of several wines. Controlled temperature 16 ° - 18 °. Malolactic fermentation in barrels. For better aromatic expression, Marsanne and Roussanne are picked and vinified separately; each grape variety having different maturity dates. The musts are vinified in barrels at controlled temperatures and then aged on lees and stirred during part of the aging. 7 to 8 months in fine grain oak barrels (ally and Nevers). No new barrels. After 7 or 8 months of aging, the wines of Marsanne and Roussanne are assembled following tasting in order to create a rich, fresh and aromatic wine characteristic of the appellation.



Full yellow robe. The nose has a rolling, rounded aroma with some typical Saint-Péray salt present, a note of ripeness via its melon and banana flambé air. The palate offers a comfortable, upholstered gras richness with a little clinch of grip on the close. There is an apricot, compote of white fruits flavour backed by a deft note of aniseed.



1,420,000 | 75 cl  
prices are including 10% VAT

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Pierre Gaillard is one of the most respected vigneron in the Northern Rhône. He had worked previously for both Vidal-Fleury and Etienne Guigal before starting out on his own and then received great reviews when he first started producing in the mid-eighties, his first vintage being 1987.

When he was 12 years old he was caught plowing a nearby parcel with a horse. In 1981, he bought his first parcel of land, Clos de Cumiailles in Mallevall.

In 1987, he established his business in the upper part of the medieval town of Mallevall. In 2002, he created the estate of Madeloc in Banyuls-sur-Mer. In 2007, he created the estate of Cottebrune in Faugères. Today, Pierre manages a total of 77 hectares.

From the precipitous Medieval village of Mallevall, Pierre surveys his fine granitic vineyards of St. Joseph, Condrieu and Côte Rôtie with experienced eyes. He produces around 18,000 bottles of red St. Joseph each year from just under 40 hectares. He is particularly skilful in using oak to coax luxuriant and extremely seductive flavours, but flavours that never lose sight of the individuality of their originating terroirs.



DOMAINE PIERRE GAILLARD  
**SAINT JOSEPH**  
 LA RELÈVE  
**SYRAH**



Surface area: 1 ha Districts: Chavanay and Mallevall (Loire) Grape variety: 100% Syrah. Soils: granite Yield: 40 hl/ha. The grapes come from three parcels listed in a wine retreat. Traditionally grown, these vines have been meticulous care and are now in very good conditions.



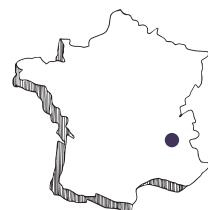
Hand picked harvest. Cold maceration prior to fermentation for 4 to 5 days. Alcoholic fermentation at 30°C. Maceration after fermentation at 35°C. Malo-lactic fermentation in barrels. Designed for ageing, this wine was highly extracted, thereby revealing the terroir's rich qualities and mineral characteristics. Ageing in new oak and one barrel used once or twice before. Gentle maturing with elegant oak, thereby respecting the wine's true character.



Old vines vinified by a young girl. Grapes derived from over 30-year old vines, producing fruity, elegant, well balance and very spicy wine.



1,550,000 | 75 cl  
 prices are including 10% VAT



**BOUTINOT**

## *Fide et Arte*

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‘Fide et Arte’ is the name given to the signature range of wines from Domaine Boutinot Rhône. Sourced from our vineyards above Cairanne and from exceptional terroir across the Côtes du Rhône, the range aims to express the very best of this diverse region. At the heart of this range is Les Coteaux - a blend that includes wine from some of the best-named villages in the southern Rhône, enriched with wines from Cairanne or Séguret, an unusual top down approach shared by high end producers. With our cru Cairanne wines we aim to revive age old traditions, making wines using time-honoured, natural methods. Each wine bears the motto ‘Fide et Arte’ - ‘Trust and Skill’ - and the distinctive Boutinot Bee. Together these symbolize wines made by working in harmony with nature, both in the vineyards and the cellar, with little intervention but a lot patience from winemakers Eric Monnin and Julien Dugas.





80% **GRENACHE**  
20% **SYRAH**

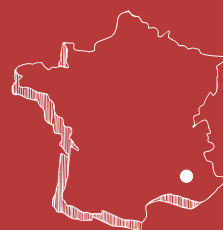


1,400,000 | 75 cl  
prices are including 10% VAT

## BOUTINOT

**LES COTEAUX SCHISTEUX,  
SÉGURET, 2017**

Côtes du Rhône Villages, France



◇ High up the 'slopes of schist' in the rugged mountainous terroir of Séguret lies a single vineyard so predominantly planted with Grenache Noir (intermingled only here and there with some Syrah) that the resulting wine - Les Coteaux Schisteux - comes close to being one of the purest expressions of Grenache Noir in the southern Rhône valley.

### TERROIR

'Les Turcs' is a single, east-facing, high-altitude vineyard with stony, argillaceous limestone terraces, above the schistous slopes of the village of Séguret. Here, on 50 year old vines (some are even older), the grapes benefit from the morning sun and from even ripening temperatures. Grenache Noir and Syrah can only be harvested by hand in this unforgiving terroir.

### VINIFICATION

Traditional long cuvasion using only wild yeasts is aided by regular remontage to release all the potential of the grapes and their skins. The wine spends 22 months in French oak 228l barrels and 600l demi-muids.

### TASTING NOTE

An impressive, classic Séguret - about as good as Côtes du Rhône Villages gets! The nose is as explosive, plush and opulent as ever, layered with suggestions of exotic spices, cracked black pepper and streaked with vanilla. The palate is instantly appealing, polished and smooth on entry but steeped in depth and texture as the flavours swirl around, lengthen and delight. The lasting impression is satisfying - a big and opulent Grenache-driven wine with obvious oak quality, great structure, length and finish.

Review from Wine Spectator 91 points



## WHO IS *Ab. Lapiere* ..?

Little would we know that when Marcel Lapiere took over the family domaine from his father in 1973, he was on the road to becoming a legend. In 1981, his path would be forever changed by Jules Chauvet, a man whom many now call his spiritual godfather. Chauvet was a winemaker, a researcher, a chemist, and a viticultural prophet. It was he who, upon the advent of chemical fertilizers and pesticides in the 1950s, first spoke out for "natural wine," harkening back to the traditional methods of the Beaujolais. Joined by local vignerons Guy Breton, Jean-Paul Thévenet, and Jean Foillard, Marcel spearheaded a group that soon took up the torch of this movement.

These rebels called for a return to the old practices of viticulture and vinification: starting with old vines, never using synthetic herbicides or pesticides, harvesting late, rigorously sorting to remove all but the healthiest grapes, adding minimal doses of sulfur dioxide or none at all, and disdaining chaptalization. Sadly, the end of the 2010 vintage was Marcel's last. He passed away at the end of the harvest—a poetic farewell for a man that forever changed our perception of Beaujolais. His son Mathieu and daughter Camille confidently continue the great work that their father pioneered, now introducing biodynamic vineyard practices and ensuring that Marcel's legacy lives on.

The methods at Lapiere are just as revolutionary as they are traditional; the detail and precision with which they work is striking and entirely different from the mass-produced majority of Beaujolais on the market today. Decomposed granite comprises most of their eleven hectares, and the vines are an average of 45 years of age. Grapes are picked at the last possible moment to obtain the ripest fruit, which is a trademark of the estate style. The Lapieres age their wines on fine lees for at least nine months in oak foudres and fûts ranging from three to thirteen years old. These wines are the essence of Morgon: bright, fleshy fruit with a palatable joie de vivre that was undoubtedly inherited from their creator. In the words of Vinobeer, "They are meant to be devoured."





*M. Lapierre*  
**MORGON**  
Beaujolais, France

**100% GAMAY**

*Mineral-inflected red/blue fruits on the assertively perfumed nose, along with incense, exotic spices and fresh flowers. Alluringly sweet and penetrating, offering intense boysenberry and raspberry flavors braced by juicy acidity. Fine-grained tannins add spine to a wonderfully long, sappy finish that strongly repeats the floral and mineral notes."*

Vinous 94pts

- ◇ Certified organic by Ecocert
- ◇ Old-vines with naturally low yields
- ◇ Organic farming used to stimulate the natural immune system of the vine
- ◇ Manually harvested, as late as possible to achieve maximum ripeness
- ◇ Rigorous sorting of the grapes
- ◇ Indigenous yeasts only
- ◇ Whole cluster fermentation à l'ancienne, maintained at low temperatures ; lasts for ten to twenty days
- ◇ Wines aged on fine lees in old Burgundy barrels (from third to thirteenth passage)
- ◇ Wines are bottled unfiltered



1,790,000 | 75 cl  
4,100,000 | 150 cl

prices are including 10% VAT

MARCEL,  
SI  
TU ME DISAIS  
TA SOIF  
EST-CE QUE  
ÇA  
CALNERAIT  
LA MIEUX  
?  
MUSIC



*M. Lapierre*  
**LES RAISINS GAULOIS**  
Vin de France

**100% GAMAY**

◇ Almost all the grapes for this cuvée come from within the Morgon cru, but the wine is not entitled to the Morgon appellation because yields surpass the limit (56 hl/ha) permitted for AOC Morgon wines. This is intentional: the high yields prevent excessive concentration and yield an easy-drinking, fruit-driven red with low alcohol.

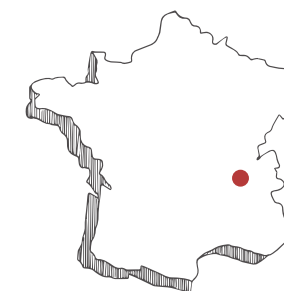
◇ A true wine of thirst! Marcel Lapierre, was one of the greatest advocates of the natural wines movement in France. In the same spirit as his father, Mathieu carries on elaborating wines that are fruit focused and created with minimal intervention, as this crisp and fluid Gamay, made with the 15 year-old vines of a 9-hectare vineyard.



**BIODYNAMIC  
WINE**



930,000 | 75 cl  
prices are including 10% VAT



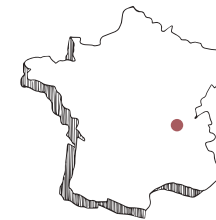




# DOMAINE DE LA COUVETTE

Beaujolais, France

La Couvette



If you could picture what a quintessentially small french producer should look like then Gautier's property would come very close. He takes great pride in making wines in the traditional carbonic macerated style using his trusty, old concrete vats, which he uses to age the wines as well. Respecting not only the winemaking traditions, but also their 11 hectares of land and the vines that are up to 50 years old, they demonstrate their commitment by making a fully organic Beaujolais - which is full of ripe red fruit, spicy, earthy notes and a lovely smooth minerality.

## GAMAY



Vines are located in 3 communes: Bully, St Germain, et St Romain de Popey - in the south of the Beaujolais, the "Beaujolais of Golden Stones". Working in respect for the environment, Gautier is keen to show that even the most traditional of French regions can produce wine in an organic fashion.



After a manual harvest, carbonic maceration takes about four days. The grapes are then slowly pressed and a cold and traditional vinification is performed. Fermented and aged in cement tank.



Garnet-coloured with purple highlights. This organic wine contains a large range of fruit aromas dominated by ripe red berries. Some spicy and earthy notes as well. Fruity and well-balanced with a smooth minerality and excellent structure making this very easy to



680,000 | 75 cl  
prices are including 10% VAT



ORGANIC WINE





# La Soufrandière & BRET BROTHERS

◊ This family estate was founded in 1947 and is today managed completely by the two grandsons of the founder, Jean-Guillaume and Jean-Philippe Bret. Situated in Vinzelles, in the Mâcon region of South Burgundy, La Soufrandière is certified organic and biodynamic.

◊ Viticulture follows the natural rhythms of the moon and planets, and the vineyards are plowed, at least in part, by Coquette, a French draft horse. The soil is enriched with cow dung and silica, and treatments include infusions of horsetail, nettle, osier, dandelion, and valerian. The vineyards, with an average age of 33-80 years, are well-situated mid-slope with east or southeast aspect, and lie on oolitic, iron-rich limestone soil.

◊ The grapes are harvested by plot at full phenolic ripeness, then delicately crushed and lightly pressed for three hours, then naturally clarified. The must from each plot is then separately fermented over indigenous yeasts in well-seasoned casks and vats. New oak is assiduously avoided both for fermentation and élevage, with the latter lasting 11-17 months, depending upon the vineyard and the vintage. Sulphur is used very sparingly, and total SO<sub>2</sub> in the finished wine is well below the limits imposed by Ecocert and Demeter.



## La Soufrandière POUILLY-VINZELLES

This great white Burgundy wine is a full expression of a mature Chardonnay from Southern Mâconnais

Age of vines  
**35 TO 50 YEARS**  
Area  
**2 HECTARE**  
Altitude  
250 metres



## 100% CHARDONNAY

### TERROIR

Clay and limestone, very high red iron oxide on Bajocian. Facing East, South-East.

### VINIFICATION AND AGEING

Hand-picked grapes, whole berries pressing, 70% vinified in stainless steel tank and 30% in oak barrel (of 228 liters each) for 11 months.



2,790,000 | 75 cl  
prices are including 10% VAT

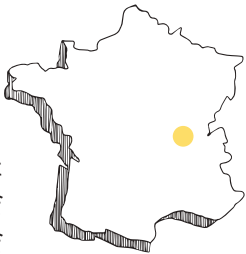




BRET BROTHERS

MÂCON-VILLAGES

Terroirs of the Mâconnais. This is not a new Cuvée but it was not sold in France until recently. Most part of our Mâcon-Villages is a blend of our barrels of Viré-Clessé « La Verchère », Saint-Véran « En Combe », Pouilly-Fuissé « En Carementrant », etc. that we think are « not right enough » to bear the name « grande cuvée ». but do not be mislead, this is excellent wine far from the beaten tracks of ordinary plonk ! It is ideal with goat cheese from the Mâconnais !



100% CHARDONNAY

Age of vines  
25 TO 70 YEARS

CON  
VER  
SION  
BIO

TERROIR

A blend from various terroirs of the Mâconnais.

VINIFICATION & AGEING

Hand-picked grapes, whole berries pressing, 100% vinified and aged in oak barrel (of 228 liters each) for 11 months.



1,560,000 | 75 c1

prices are including 10% VAT

”

The balance, polish and refreshing deliciousness are all spot on. As you may have already surmised, we recommend these wines without hesitation. They can deliver as much pleasure and interest as a 1er Cru from one of the Côte d'Or's finest growers.

B



CHAMPAGNE

JACQUESSON

FAMILLE CHIQUET

Voted the third best of all Champagne Houses in 2005 La Revue Des Vins De France, Jacquesson has really come of age.

Based in the evocatively named town of Dizy, just to the north of Epernay, the House is run by the Chiquet brothers. The brothers are long-term advocates of the modish philosophy of zero dosage: this is put to the test in extremis with the equally modish move to release late disgorged cuvées: the juxtaposition of minimal sugar and extended lees ageing has produced these, some of the purest and most poised of all Champagnes, showing at their very best in magnum of course!

The house philosophy of releasing a clearly categorised Brut NV persists therefore, somewhat at odds with the historical precedent in the region which deliberately declines specifically to equate a batch with a certain vintage. Jacquesson's policy of so doing, albeit tangentially, is both a reflection of their adherence to the values of terroir and vintage diversity and a self-belief which over-rides any of the specific anxieties felt by the Champenois in relation to the conditions at a specific harvest.

These are very serious Champagnes with an emphasis on minerality and complexity of fruit. The wines have significant gravitas, are good food companions and age beautifully.





Cuvée n°  
**743**  
Grand Vin



5,110,000 | 75 cl  
11,700,000 | 150 cl  
prices are including 10% VAT



**57% CHARDONNAY**  
**22% PINOT MEUNIER**  
**21% PINOT NOIR**

◇ **2015**, our harvest from Ay, Dizy and Hautvillers (60%) Avize and Oiry (40%).

Winter and a large part of spring were mild and wet. There followed a period of dry weather with spells of high temperatures which lasted until mid-August.

The growing season ended with alternating periods of cool humidity and dry heat. Picking started on 10 September and ended on the last day of the month.

The harvest was very homogenous and produced perfectly ripe and healthy grapes, in reasonable quantities, with a sufficient level of acidity. So, a splendid vintage. Some reserve wines complete the blend.

215,330 bottles, 10,013 magnums and 302 jéroboams were produced.

Dosage: zero.



**Release quantity for Vietnam**

180 bottles of 75 cl  
12 Magnum of 150 cl



Revue des Vins de France : 94 points  
Wine Enthusiast : 94 points  
Decanter : 92 points  
Wine Advocate : 91 points



Cuvée n°  
**738**  
Grand Vin



**52% CHARDONNAY**  
**24% PINOT MEUNIER**  
**24% PINOT NOIR**

7,515,000 | 75 cl  
15,970,000 | 150 cl  
prices are including 10% VAT



◇ **2010**, Winter and spring were cold and dry, the first part of the summer was fine but the end of the season was cooler and showery. After sorting, the harvest was perfectly satisfactory resulting in elegant wines, fine and fresh, with the chardonnays to the fore.

Picking was from 14 to 27 September. The wines were on the lees for **96 months** under cork.

14,910 bottles and 741 magnums underwent their late disgorgement in June 2019.

Dosage: 0.75 g/l



**Release quantity for Vietnam**

18 bottles of 75 cl  
3 Magnum of 150 cl



Revue des Vins de France : 95 points  
Decanter : 94 points  
Wine Advocate : 91 points





Situated in Le Mesnil-sur-Oger, Champagne Pertois-Moriset, has from the beginning been a family business and thus independently owned. The House's history began through the marriage between Yves Pertois and Janine Moriset.

Today: The House is managed by their granddaughter Cécile and her husband Vincent. Their vineyards measure 20.7 hectares, and is made up of two parts:

The Côte de Blancs which is around 13.4 hectares, Grand Cru, and Chardonnay predominates by 100%. The Côte Sézanne which is around 7.30 hectares and is made up of 60% Pinot Noir and 40% Chardonnay



Respectful of the environment, the exploitation is worked in an organic and sustainable manner, and no chemicals are used. Most of the vineyard is planted with grass, which helps with irrigation and adds nutrients to the soil. The soil is also worked through natural methods. The tractor used by Pertois-Moriset is also 100% electric which is a first out of all of the other grower-producers in Champagne.

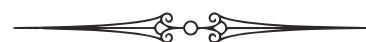
Since 2015, the house has been a part of the group Special Club which sells their champagnes at the Boutique Club Trésors de Champagne in Reims. Yves and Janine were originally a Special Club member, but now Céline and Vincent are once more in the group. To celebrate, a 2014 vintage bottle of champagne 100% sourced from Mesnil-sur-Oger was created. Besides this, the House has become much more specialized in its lieux-dits, and designated vineyards/parcels. Names like Les Jeampains, Les Jutées, and also Les Hauts d'Aillerands, are not yet well known lieux-dits, but they will quickly become an irrefutable identity of Champagne grown in Le Mesnil-sur-Oger. And some mono-village like Oger, Villeneuve, Cramant, or Chouilly will complet this new beautiful range.



## CHAMPAGNE PERTOIS MORISSET, L'ASSEMBLAGE

AOC Champagne, Coteaux Sezannais, France

### 50% PINOT NOIR 50% CHARDONNAY



Made from both Pinot Noir and Chardonnay, harvested from the slopes of the Marne, this champagne is fresh and delicate. It is ideal for pre-dinner drinks, or simply for discovering the house style of this wonderful grower-producer in Champagne.

The Blend: 75 % comes from the current harvest, the rest comes from the reserve wine. The Vineyard: Coteaux Sézannais



Blocked malolactic fermentation  
Aged on its lees in a stainless-steel tank  
Aging: 24 months minimum in the cellar  
Dosage: 5 g/l of sugar



This Cuvee smells of intensity aromas and white flowers and it tastes of excellent freshness, with a subtle perlage, spicy flavors and dried fruit alternate with a finish of balanced spaidity.



2,600,000 | 75 cl  
prices are including 10% VAT



## CHAMPAGNE PERTOIS MORISSET, LES QUATRES, GRAND CRU

AOC Champagne, Coteaux Sezannais, France

### 100% CHARDONNAY



This wine comes exclusively from Grand Cru vineyards in the Côte des Blancs. It is elaborated uniquely from Chardonnay, which has a noble yet delicate quality. Wines produced from this varietal are the perfect companions for all parties and ceremonies.

Grape Varietals: 100 % Chardonnay  
Grand Cru

The Blend: 70% of the current harvest / 30% reserve wine

The Vineyards: Côte des Blancs Grand Cru

60% Le Mesnil-sur-Oger, 20% Oger, 10% Cramant, 10% Chouilly



Blocked malolactic fermentation,  
Aged in barrels and big oak, and stainless-steel tank  
Aging: 36 months minimum in the cellar  
Dosage: 3 g/l of sugar



This cuvee has a very elegant colour with golden hues and a powerful nose with a sophisticated style of dried fruits. It is subtle on the palate with an elegant smokiness and cream-



3,100,000 | 75 cl  
prices are including 10% VAT





# Moët Hennessy

EXCEPTIONAL BRANDS THAT EACH CULTIVATE THEIR OWN UNIQUENESS

Moët & Chandon, Krug, Veuve Clicquot, Hennessy and Château d'Yquem are just some of the world-renowned LVMH wines and spirits brands that have become synonymous with the most prestigious origins and terroirs. Located in Champagne, Bordeaux, and other illustrious wine-growing regions, many of these are centuries-old Houses with a unique character, which share a strong culture of excellence. Overseen by Moët Hennessy, these exceptional champagnes, wines and spirits from around the world come together as a collection of rare brands where heritage and innovation, authenticity and creativity converge.

## MOËT & CHANDON BRUT

2,180,000 | 75 cl



## MOËT & CHANDON ROSÉ

2,650,000 | 75 cl



## MOËT & CHANDON GRAND VINTAGE

3,150,000 | 75 cl



## KRUG GRANDE CUVÉE

8,300,000 | 75 cl



## VEUVE CLICQUOT YELLOW LABEL

2,500,000 | 75 cl



## VEUVE CLICQUOT ROSÉ

2,850,000 | 75 cl



## DOM PERIGNON BLANC

8,000,000 | 75 cl



## DOM PERIGNON ROSÉ

14,000,000 | 75 cl



## DOM PERIGNON PLÉNITUDE

18,500,000 | 75 cl





# DOMAINE TOLLLOT BEAUT

The Tollot family represents a long lineage of winegrowers dating back to the late 1880s when François Tollot began planting vineyards in Chorey-lès-Beaune. His son, Alexandre Tollot, continued in his father's footsteps and married Aurélie Beaut. In 1921, Tollot-Beaut became one of the first to bottle their wines under the domaine and started exporting their wines to the U.S. shortly thereafter. Today, cousins Nathalie, Jean-Paul, and Olivier Tollot are in charge. The wines of Tollot-Beaut are well-known for their serious but pleasing style across a range of appellations from Bourgogne to Grand Cru.



## WINEMAKING PHILOSOPHY

All their Pinot Noir is destemmed and fermented in stainless-steel tanks. Fermentation typically lasts for 10 to 12 days and pigéage takes place twice a day. Over the years, the use of oak has become much subtler, intended to season the wines and amplify their delicate fruit character. The wines typically stay in barrel for 16 to 18 months with up to 20% new oak used for the village and regional wines and 50% new oak for the Grand Crus. Their cellars are cooler than most in Burgundy after they installed an air-conditioning system 20 years ago; they keep the temperature at 14°C, whereas it used to be 18°C. This lower temperature helps preserve the fresh fruit that characterises these wines.

## VINEYARD

The Tollot-Beaut cellar is in the center of Chorey-lès-Beaune on the rue Alexandre Tollot, named after Nathalie's great grandfather who was once the Mayor of Chorey. Parts of the meticulously kept cellar are over 250 years old. Chardonnay is pressed pneumatically and starts fermentation in stainless-steel tanks before finishing alcoholic and malolactic fermentation in barrel. Pinot Noir is almost entirely de-stemmed. The wines of Tollot-Beaut were once made with more new oak but in recent years the oak influence has become subtler. Village and regional wines receive about 20% new oak while the Grand Crus receive about 60% new oak.

## PINOT NOIR BOURGOGNE 2017

The vines that produce the grapes for this Bourgogne Rouge were planted in 1963, 1970, 1975 and 1984.

The wine is fermented in open vats with floating caps that are punched down daily. The wine is aged in French oak barrels, 25% of which are new oak.

The wine shows a delicate profile on the nose with aromas of red flowers, cherries, and sweet herbs. The palate shows the rusticity of the appellation but with unexpected richness and texture. Aging in 25% new oak barrels brings warm notes of vanilla and spice.



” The Chorey-lès-Beaune has concentrated, bright cherry fruit balanced with racy acidity and fine, velvety tannins. The Aloxe-Corton 1er Cru ‘Les Fournières’, from 10-year-old vines, is lithe and poised, with an alluring nose of red cherries, finely structured tannins and a long finish. The Grand Crus truly live up to their status with power and concentration. The Corton has a lovely perfumed nose with power and depth of flavour on the palate. The Corton-Bressandes is meaty with red berries and spice on the nose followed by an intense lingering finish. The Corton-Charlemagne walks the line perfectly between elegance and power, with racy acidity and exceptional fruit concentration on the palate. It demonstrates Tollot-Beaut's skill at making outstanding white as well as red Burgundy.

1,720,000 | 75 cl  
prices are including 10% VAT

## SAVIGNY-CHAMP-CHEVREY PREMIER CRU MONOPOLE 2018 PINOT NOIR

Fermentation during 10/12 days in open vats with floating caps, daily punching of the cap, control of temperatures < 32°C, pneumatic pressing, 48-houred racking must and then the wine is put in French oak casks, among which 30-35 % are new oak casks. The wines were racked once after the malo-lactic fermentation.

Champ Chevrey is situated due east of Savigny-les-Beaune village - almost at the commune boundary with Chorey-les-Beaune - on the plains between Beaune and Corton.

Savigny-Champ-Chevrey is soft, supple, and delicately scented with strawberry aromas and flavors and an underpinning of minerality. Aging in new Burgundian pièce brings subtle notes of vanilla and spice. The wine can mature early and offers excellent near-term drinking.

3,400,000 | 75 cl  
prices are including 10% VAT



## ALOXE CORTON 2017 PINOT NOIR

The village of Aloxe-Corton sits at the foot of the Corton hill and is known for giving good-value red Burgundy that performs above its village-level status.

A good Aloxe-Corton (pronounced Ahh-losse) will show some of the same structure, weight, and complexity found on the Grand Cru above.

Tollot-Beaut's Aloxe-Corton is from vines planted between 1973 and 1993.

3,260,000 | 75 cl  
prices are including 10% VAT





# DOMAINE TOLLOT BEAUT

Burgundy, France

The grapes come from different soils located in Chorey les Beaune, however the whole cuvée is blended together while bottling.

Fermentation during 10/12 days in open vats with floating caps, daily punching of the cap, control of temperatures < 32°C, pneumatic pressing, 48-houred racking must and then the wine is put in French oak casks, among which 20-30 % are new oak casks. The wines were racked once after the malo-lactic fermentation.

# PINOT NOIR

## CHOREY LES BEAUNE 2017

A good Chorey-lès-Beaune should display aromas and flavors typical of red wines from Beaune with red fruits and flowers coupled with freshness and minerals. Tollot-Beaut is bright and perfumed with red cherries and slightly coarse tannins. This is a classic rustic red wine.



2,140,000 | 75 cl  
prices are including 10% VAT



# ROC D'ANGLADE

*Vin de Pays du Gard*

**DOMAINE ROC D'ANGLADE** is located in a village in the Gard, not far from the town of Nîmes. The village Langlade is renowned for the fineness of its wines since the 15th century and has received numerous awards through the centuries, including the royal symbol of quality under Louis XIV (1696). Before the arrival of the Phylloxera, the reputation of the wines of Langlade was equivalent to that of the great wines of Burgundy.

Today the Domaine is owned by Remy Pedreno, who produces structured and elegant wines.

The organic and biodynamic 10 hectares of vines are mostly north facing which gives the wines a balance and a particular freshness. Wines are produced according to the principles of organic farming; everything is handpicked; he uses natural yeast and keeps the sulphur levels as low as possible.

The vineyard enjoys a diversity of soils (sand, clay, alluvial) that optimise the balances of grape maturity. The grape varieties that Remy uses are Carignan, Grenache, Mourvèdre, Syrah and Chenin. He describes Carignan as the Pinot Noir of the Languedoc saying it is a fabulous variety and his Carignan vines are quite old, between 30 and 60 years. He made his first wine from his own vines in 2002 and his aim today is to provide nothing more than sheer drinking pleasure. He produces around 30,000 bottles a year.

Remy makes his white wine using 80% white Chenin and 20% Chardonnay, which is then matured for 18 months resulting in a delicious refreshing and refined wine which is excellent with shell-fish. The red is also matured for 18 months and is rich and fruity and perfect with red meat dishes. The rosé is matured for 6 months and has a fresh and fruity taste making it a perfect accompaniment for summer cuisine.





**ROC D'ANGLADE 2017**  
Rhône IGP du Gard  
FRANCE

**50% CARIGNAN**  
**25% MOURVÈDRE**  
**15% SYRAH**  
**10% GRENACHE**

Average age of the vines:  
**25 YEARS OLD**

**7HA**

Limestone shale over silicious clay loam Northern, eastern and southwestern exposure

**WINE GROWING:** Natural cultivation, free of pesticides and synthetics **AB ECOCERT** certification in-process.

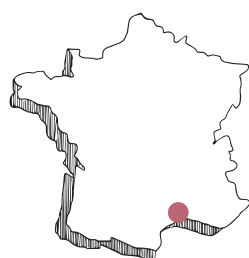
Mechanical ploughing of the soil Natural grassing down

Harvest: Manual, in 20 Kg cases

Destemming on a majority of the grapes

Yield: 25 Hl/ha

Green harvest of young, Grenache vines



4,090,000 | 75 cl  
8,180,000 | 150 cl  
prices are including 10% VAT

only  
**120 BOTTLES**  
**24 MAGNUMS**  
in Vietnam

Naturally occurring yeast

Open vats For a period of 12 to 28 days. Wine transfer by gravity

**MATURATION AND BOTTLING:** Maturation for 18 months over lees and little racking 1/3 in demi-muids for two wines 1/3 in 13 Hl barrels for two wines 1/3 in new, 31 Hl barrels

Malolactic fermentation

Rather rare finesse of tannins in these latitudes of the south of Rhône Valley.

**ONE OF THE SOMMELIERS' FAVORITE WINES:** for its elegance and complexity.

Shows the delicate and silky expression of a mostly Carignan blend.

A juicy sensation that makes this big wine already accessible in early years.



**BIODYNAMIC WINE**

**DOMAINE DE MONTCALMES 2016**  
AOC Terrasses du Larzac, France

**60% SYRAH**  
**20% GRENACHE**  
**20% MOURVÈDRE**

Frédéric Pourtalié and his family farm around twenty-five hectares of vines in what has now become the newly created appellation of the Terrasses de Larzac. Based in Puechabon, some of the vines are in the neighbouring villages of Aniane and Saint Saturnin.

In his father's day the grapes were sold to the co-operative, but having previously worked with Alain Graillot (Crozes Hermitage) and La Grange des Pères, Frédéric immediately decided to start vinifying and bottling himself. Such is his success that he now sells all he can make in bottle.

These wines have become very sought after, and are released by the domaine on allocation - when it's gone it's gone. There are three red varieties. Syrah, which makes up 60-65% of the normal blend, and Grenache are both grown on three distinct soils - limestone, what Frédéric calls éboulis de calcaire (broken-down limestone rubble) and galets roulés (big round stones from glaciers like at Châteauneuf), and also Mourvèdre which is grown exclusively on the galets roulés.



*Robert Parker*  
WINE ADVOCATE  
Wine Advocate: 92-93+ Points  
"One of my favorite estates in the Languedoc."  
Jeb Dunnuck, Wine Advocate.



**BIODYNAMIC WINE**



only  
**300 BOTTLES**  
in Vietnam



Aside from the dramatic slopes and these poor soils, which provide the perfect challenging conditions for the vines, the temperature has a large part to play. Here the vines are high up, but it is still only the foothills of the Cévennes, and cold air can pour off the mountains at night, dropping the temperature from a warm daytime 20-22 to a mere 2 degrees overnight. This has considerable influence in preserving the complexity and delicacy of the aromas.

Each parcel is vinified separately, Grenache Galets Roulés, Grenache Calcaire, Syrah and Mourvèdre, similarly and the wines spend 2 years in barrel, approximately a third of which are new according to the vintage. The vineyard is made up of 60% Syrah, 20% Grenache, 20% Mourvèdre. No filtration is used in the winemaking.

Côteaux du Languedoc "Terrasses du Larzac" has an aromatic expression of ripe red fruits, tea leaves, with vanilla and tobacco in the background. Charming, velvety, yet lively attack, with notes of red fruits, black fruits, vegetal, and some spices in the finish. GSM blend is a versatile food pairing wine that works particularly well with dishes featuring Mediterranean spices including red pepper, sage, rosemary, and olives.



2,850,000 | 75 cl  
prices are including 10% VAT



# Cosse et Maisonneuve

Matthieu Cosse and Catherine Maisonneuve created Domaine Cosse Maisonneuve in 1999. Both winemakers and oenologists, they took over a 5 hectare estate in Prayssac, near Cahors, and planted it with 40 year old Malbec (or “cot”) vines. Using biodynamic principles, they set out to make wines that genuinely reflected their place of origin. Their first vintage was Les Laquet, grown in a soil of red clay and Jurassic limestone, cultivated using biodynamic principles, harvested by hand and crushed by foot. They were aged in barrels for 12 to 22 months before being bottled without filtration. Since then, the estate has grown to 15 hectares of vineyards, and Malbec has been joined by other grape varieties, such as Cabernet Franc, Merlot and Gamay. The domain has a wide range of plots with different soils. Clays, limestone and calcareous gravels are all variously featured. Some plots even overhang the River Lot. Tasting a wine from Domaine Cosse Maisonneuve allows you to experience something truly unique, a genuine taste of the Cahors terroir.

**TASTE SOME OF THEIR ELEGANT, SMOOTH AND AERIAL WINES FOR YOURSELF TO UNDERSTAND HOW THIS DYNAMIC DUO ARE CHANGING HOW WE THINK ABOUT CAHORS WINES.**

Malbec originates from Cahors where it is also called "Auxerrois" and "Côt Noir". It is thanks to the agronomist Miguel Aymé Pouget that this varietal found its way to Argentina in the 19 century. Since then, it has become a veritable star in Argentina and is widely cultivated. In fact, Argentina is the biggest producer of Malbec in the world with 21,000 hectares (France only has 7,000 hectares of Malbec vines).

## DOMAINE COSSE & MAISONNEUVE

LE COMBAL  
AOC CAHORS, FRANCE



Terroir: Quartz pebbles 2nd and 3rd terrasse draining silt.  
Average age of vines: 28 years old.  
100% Malbec (Cot)  
Biodynamic



18hl/acre  
Vinification: Grapes are hand harvested. The fermentation is done in stainless steel tank. The wine is then aged in old oak barrels for 12 months (1 and 2 year old oak barrel). No filtration, no fining.



940,000 | 75 cl  
prices are including 10% VAT



# CHÂTEAU YVONNE

”

Located in Parnay, Chateau Yvonne has been surrounded by vineyards since the middle ages, when the monks at the Abbaye de Fontevraud brought their influence to the region. The Chateau dates to the 16th century, but not much is known until 1813, when a local winemaker moved in and began producing wine on site. In 1997, Yvonne et Jean-François Lamunière decided to recreate the abandoned vineyard with the help of Françoise Foucault. In 2007, Mathieu Vallée took over, and decided to keep the name Chateau Yvonne in homage to the incredible work done by the previous owners. Today the domaine is one of the best producers in Saumur, composed of 3 hectares of Chenin Blanc and 8 hectares of Cabernet Franc, farmed organic since 1997 and biodynamic since 2012.

## CHÂTEAU YVONNE, LA FOLIE

AOC Saumur Champigny, France



An accessible and easy Cabernet Franc that displays the region's tuffeau soils in its unadorned, clean profile. La Folie comes from plots within the village of Champigny. Tart, with a terroir-driven personality, raspberries and dried herbs strike the palate, edged with smoky, pepper aromas. Acidity is bright and fresh, as the wine was matured in neutral barrels. A satisfying wine for casual nights over lamb chops with lots of herbs.



ALLOCATION : ONLY 120 BOTTLES IN VIETNAM



**Biodynamically** farmed and certified organic. 100% Cabernet Franc. La Folie comes from plots in the village of Champigny itself with vines ranging from 15-50 years in age. Clay and limestone soils. Hand-harvested.



Native yeast fermentation with no additions in 50 hl concrete vats for 4 weeks. Aged for 12 months in half 38 hl foudre and half in 4-5 year old barriques. Bottled unfiltered with minimal sulfur.



1,350,000 | 75 cl  
prices are including 10% VAT

## CHÂTEAU YVONNE, SAUMUR CHAMPIGNY

Chateau Yvonne Saumur Champigny, is normally his top wine in the range. From the best cabernet franc grapes of the vintage.



After vinification, the wine goes into 225l oak barrels (20%) new for 12 months followed by another 6 months in big foudres (very large oak tanks) followed by another 3 months in concrete tank before bottling.



Ripe red and dark fruits on the nose with some sweet rich notes, and a spicy background that continues through on the palate. Subtle vanilla creeps in and the tannins are generous but lovely and integrated into the wine. There's a lovely freshness on the finish too. A wine that will keep for some time yet (if we can keep our hands off it).



1,880,000 | 75 cl  
prices are including 10% VAT

ALLOCATION : ONLY 120 BOTTLES IN VIETNAM



# 100% CABERNET FRANC







”

The Vignoble des Bois Vaudons has been run by the Mérieau Family for four generations. The estate spreads over 35 hectares across the hillsides and on the left bank of the Cher River and benefit for the greater part from a south-southeast orientation. These rich and complex soils allow the production of a range of wines that are varied and rich in colours. Some wines stemming from older or younger vines - certain vines of the Pineau d'Aunis varietal are more than 100 years old. Jean-François Mérieau took over the family estate in 2000. Since then, Jean-François has committed himself to rediscovering the soils of the Loir-et-Cher, working the soils, plowing, cutting heavily and harvesting by hand.



## DOMAINE MERIEAU L'ARPEMENT DES VAUDONS SAUVIGNON BLANC

AOC Touraine, France



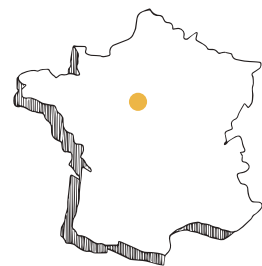
Soils and location: South / southeast facing slopes, on deep chalky soils with clay top soil. Area: 9 hectares of vines aged between 10 and 60 years old. Yield: 45 hectolitres / hectare.



Pale yellow colour with silvery tones. Pleasant nose with refreshing grassy and white fruits characters. Fresh and crisp in the mouth with round and elegant finish. Very well balanced wine with great complexity.



The berries are pressed in a pneumatic press. The juice is then left to clarify naturally for 48 hours. Wild yeasts fermentation in thermo-regulated stainless-steel vats with lees stirring.



760,000 | 75 cl  
prices are including 10% VAT

## DOMAINE MERIEAU L'ALLIANCE DES GENERATIONS 60% CABERNET FRANC - 40% MALBEC

AOC Touraine, France



Yield: 35 hectolitres / hectare. The vines are aged between 35 and 50 years old. Food matching: To enjoy with sauce dishes, games, cheeses or simply with friends.



Characteristics: Elegant blend, made with 80% Cabernet Franc and 20% Côt (Malbec). Deep red colour with garnet rim. Complex nose with some ripe fruit characters and stewed prunes. Very long finish with some hints of nuts.



Winemaking : After being destemmed and crushed, the berries are moved into vats where they will undergo their maceration. After several plungings, the wine is transferred into oak barrels and will mature for 18 to 24 months before being allowed to rest for a further 8 months in vats. The wine will finish its ageing in bottles before being released ready to drink.



1,350,000 | 75 cl  
prices are including 10% VAT

## DOMAINE MERIEAU SOURIS ET BOA PINOT NOIR

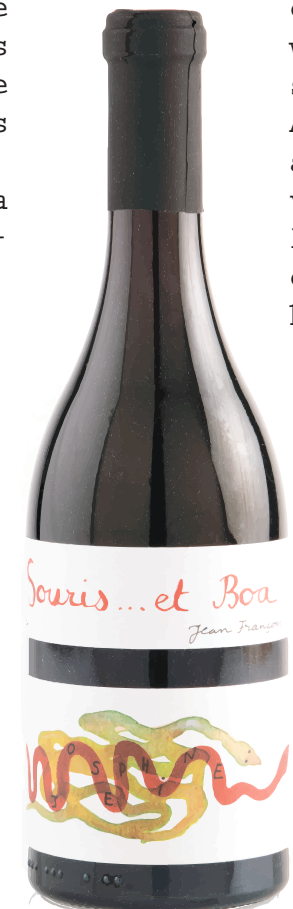
AOC Touraine, France



Winemaking: Harvested by hand, 24 months in oak barrels, after this period all the wine in barrels is placed in a single tank, which allows a good balance and a natural clarification.



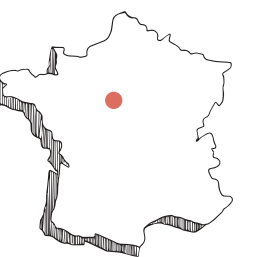
Fruity red wine, lightly toasted, but always with a beautiful body, Morello cherry aromas. This wine represents the delicacy and freshness of Loire Valley wines.



Soils and location: South / southeast facing slopes, on deep chalky soils with clay top soil. Area: 1,5 hectares of old vines aged at least 60 years old. Yield: 25 hl / hectare.



1,690,000 | 75 cl  
prices are including 10% VAT











COMPAÑÍA DE VINOS  
TELMO RODRÍGUEZ

TIM ATKIN RIOJA 2019 - SPECIAL REPORT

*Winemaker of the year*

Pablo Eguzkiza and Telmo Rodríguez

**BODEGA LANZAGA**

In 1998, Telmo Rodríguez & Pablo Eguzkiza returned to Rioja more experienced and loaded with enthusiasm. They wanted to re-discover the taste of Rioja that, for them, can only come from the best places, those towns with a long tradition of viticulture. They used their intuition in choosing their base and over the years they acquired small parcels in the area in order to produce a wine that best expresses the characteristics of the town of Lanziego. Today Lanzaga covers 15 hectares, an old-time model on a human scale, as they imagine to be the famed Riojas of the 18th century. They bottled what they believe is the essence of the town as the best way to understand the true value of Rioja. One of their greatest obsessions in Rioja was to find the plots, the exceptional vineyards with the characteristics needed to produce great wine. For many years they worked the vineyards to bring out its extraordinary value.

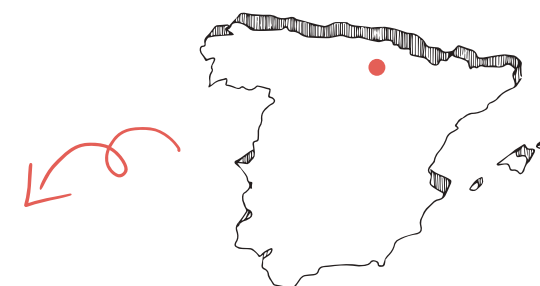


# TELMO RODRIGUEZ BODEGA LANZAGA CORRIENTE 2017

Rioja, Spain

**TEMPRANILLO, GRACIANO, GARNACHA**

**BODEGA LANZAGA**



Good everyday wine. Corriente is our tribute to an unofficial and traditional wine classification in use in our region during the early XXth century, which we found very interesting: “Corriente” (common, everyday) wines vs. “Selecto” (select) wines. A wine that is neither deceitful nor ostentatious, Corriente is a simple and approachable wine that represents a region, its culture and of course its wine.

## TERROIR

Various soils from the Lanciego area, located between 480 and 650m and with different orientations. Predominantly poor, shallow, stony calcareous soils of the Tertiary, developed on sandstones or marls. Grapes from our **organic** vineyards and also from some suppliers practicing traditional viticulture. Bushvines. Manual harvest in boxes.

## VINIFICATION

Fermentation with native yeasts in 6500 / 8500kg cement tanks. Matured for 10-12 months in barrels and fudres of different ages.

The 2017 vintage is mainly characterized by the intense spring frosts at the end of April as well as by the high temperatures during summer. These weather conditions caused an early harvest and provoked much lower yields than usual. The wines are expressive and well-balanced.



960,000 | 75 cl  
prices are including 10% VAT



94 points | Wine Spectator  
91 points | Wine Advocate  
92 points | Guía Peñín



# Basa

In 1996, they went to Rueda to produce a good white wine. The hills of stony, chalky soil and the native Verdejo variety of grapes were powerful attractions. In those days it was a challenge to speak of a great Spanish white wine and they were driven to reveal and celebrate this facet of their land. Basa nowadays sold all around the world. Nousing native varieties of grapes. They have been working for 10 years to produce a great Rueda, El Transistor, which attempts to reveal the authentic character of the best Rueda Verdejo. This work represents their dedication and commitment to this corner of Castilla.



COMPAÑÍA DE VINOS  
TELMO RODRÍGUEZ

## TELMO RODRIGUEZ BASA

Rueda, Spain

### VINIFICATION

The grapes are harvested by hand and machine. Fermentation and maturation takes place in INOX tanks for several months and is bottled in January following the harvest.

### TERROIR

The fruit for Basa is sourced from different areas of the Rueda DO - La Seca, Serrada, Pozeldez and Foncastin - from suppliers who practice sustainable farming. Training is a mixture of bush vine and cordon, and the soils are a combination of gravel and limestone.

**2019** was a dry year. Apart from a notable reduction in yields, this had a very positive impact on the sanitary state of the vineyards. The extraordinarily healthy grapes were transformed into wines of high concentration and quality.

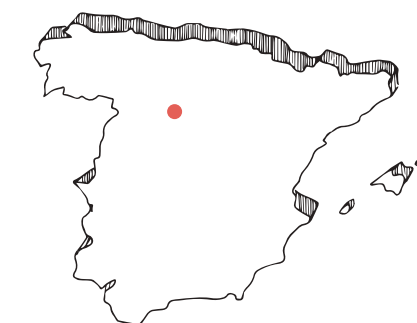


89 points | Wine Advocate  
16/20 Jancis Robinson

**90% VERDEJO  
10% VIURA**



Basa is one of the pioneering wines to show the expression of a grape variety, the "Verdejo" that adapted to a continental climate, giving rise to a direct, fresh and expressive wine. This refreshing blend of the native varieties Verdejo and Viura from Rueda has year after year been named one of Spain's and the world's value white wines. The intense floral aromatics, freshness and wonderful texture are the result of the high elevation plantings in lime and gravel soils, with good drainage. The wine derives its name from its red counterpart Baso, itself named after the country's ancient "baso" (gobelet)-shaped bush-vines.



720,000 | 75 cl  
prices are including 10% VAT



CEBREROS / SIERRA DE GREDOS

# PEGASO

## VIÑAS VIEJAS

FINCA LA PIÑONERA  
05260 CEBREROS, ÁVILA

# PEGASO ZETA

DOP Cebreros, Spain



1,380,000 | 75 c1  
prices are including 10% VAT

CEBREROS / SIERRA DE GREDOS

# PEGASO

## VIÑAS VIEJAS

FINCA LA PIÑONERA  
05260 CEBREROS, ÁVILA

This is our most pleasant, most delicate and accessible wine of the Sierra de Gredos. Made with grapes from our own old organic Garnacha vineyards plus some from our suppliers. The slate and granite soils are blended, giving depth and fruit character to this wine.

Cebreros (Ávila)  
El Robledillo, El Mojón, Presidente

### VITICULTURE

Traditional, **organic**. Old bushvines. Manual harvest.

### ELABORATION AND AGING

Native yeasts. 6 months in French barrels of 500 liters of different origins and ages. 6 months in steel tanks.

### SOILS

Slate and granite on a base of magmatic rock. Shallow, coarse textured and well-drained soils.

### VINTAGE CHARACTERISTICS

2018 has been a slightly colder year than average, with a fairly cool spring and a mild summer. In terms of precipitations, the earth received a good amount of water, especially in spring. This induced a slower ripening which in turn resulted in more color, softer tannins, good acidity and a great balance. 2018 is definitely one of the best vintages of the last 10 years. September 13 marked the beginning of the harvest.



97 points | James Suckling  
91 points | Wine Advocate  
92 points | Guía Peñín



”

Cebreros is a stopover, a point that separates north from south, where both the Via Imperial and the Cañada Real pass through. It was once a centre of glass production and during the 19th century viticulture became very important.

We discovered the slopes of Arrebatacapas some time ago, during a trip following the transhumance routes of the Cañada Real, and were struck by the stunning view of the landscape graced with Garnacha vines. This extraordinary vineyard was growing wild, without winemaker, oenologist or engineer: it was an orphan.

And so, in 1999 our adventure began.

First we recovered the slope of Arrebatacapas, the most important slate landscape in all of Gredos. We worked the vines and ultimately produced Pegaso Barrancos de Pizarra. A short while later we discovered other corners with equally interesting, granite-laced soil.

We were working in a category that didn't exist, working to produce an ambitious wine to ensure the survival of these stubborn vines. It has not been easy, but we succeeded. Today, Cebreros is an international category and our Barrancos de Pizarra and Granito, are the pure expression of this extreme and distinctive place.



# TELMO RODRÍGUEZ GAZUR

Ribera del Duero, Spain

## TINTO FINO

AND SMALL PERCENTAGES OF “NAVARRO”, “VALENCIANO” AND “ALBILLO MAYOR”

Gazur is a wine that represents the fruit character of an extensive Ribera del Duero, a mixture of soils, villages and latitudes. This wine is sourced from our own certified organic vineyards.

### TERROIR

From different villages of the Ribera del Duero D.O. **Certified organic**. Bush pruning. Hand harvested in boxes.

### VINIFICATION

Native yeasts. Elaboration and aging in stainless steel tanks for about 6 months.

vintage characteristics

The 2019 vintage in general has been of good quality, but significantly shorter in quantity compared to 2018.

**2019** Lack of rain during spring and some frost resulted in incomplete and irregular fruit set, which in turn induced lower yields. High temperatures and dry conditions during the final phase favoured good ripening of the grapes. The harvest took place between October 4 and 15.



GAZUR  
2019



730,000 | 75 cl  
prices are including 10% VAT

RIBERA DEL DUERO  
DENOMINACIÓN DE ORIGEN







## G.D. VAJRA

Albe® is a tribute to the masters of the 1950s and 60s, to those winemakers who had the vision and the taste to blend some of the most amazing crus in order to achieve a Barolo of balance and charme. This is a blend of high- elevation vineyards. Albe means 'sunrises', as you can see the sun rising three times every morning on the vineyards that compose this blend.

## VAJRA, ALBE

DOCG Barolo, Piemonte, Italy



High-elevation vineyards for Barolo Albe are usually picked in the second half of Nebbiolo harvest. Vinification is made in custom-designed vertical tini, with gentle punch down and rinsing of the cap. Maceration lasts 25 days on average. Malolactic is held in stainless steel, the following spring. Albe rests on average between 30 and 36 months in Slavonian oak casks of large capacity: 40, 50 and 75hL. The wine is usually raked once a year. Blending is decided in the spring prior to bottling.



2,850,000 | 75 cl  
prices are including 10% VAT

## NEBBIOLO



G.D. VAJRA



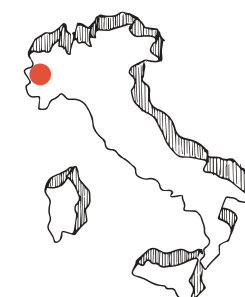
Albe is a blend of wonderful Barolo vineyards ranging from south east to south west.



2015 is one of the most vibrant and elegant vintages for GD Vajra's Barolo Albe. Red fruit aromatics wrap all senses. The fresh, pure aromatics allow this wine to be enjoyed young with a plentitude of pairing, or to be aged for approximately fifteen years after release.



93 points | Wine Spectator  
93 points | Wine Front  
92 points | Wine Enthusiast, Editor's choice  
91 points | Vinous  
91 points | Robert Parker  
Top 100 | Wine Spectator 2013  
17 | Matthew Jukes  
3 Arts Entertainment, Burnt Movie







“ Vajra is one of Piedmont’s best kept secrets. Here readers will enter a world of sublime hand-crafted, artisan wines of the very highest level. ”

The Wine Advocate, A. Galloni, #185, Oct. 2009



G.D. VAJRA

“ These are some of the most graceful, polished wines being made in Piedmont, and that applies to the entire range. ”

Vinusa, Beyond Barolo and Barbaresco, Oct. 2013



## VAJRA, BARBERA D'ALBA SUPERIORE

An outstanding example of Barbera from old vines, some dating back to 1949. Strained, deeply rooted plants produce the most tasteful berries. Vajra Barbera Superiore is a wine of intense aromatics, structure and longevity.

**BARBERA**  
Piedmonte, Italy



Vinification lasts usually between 30 and 40 days, and is one of the longest active fermentations as well at the winery. Gentle punch down and pump overs are used to rinse the cap. Free temperature below 32°C. Malolactic fermentation in stainless-steel vats.

This Barbera d'Alba Superiore usually ages for 18 to 28 months in large Slavonian oak casks prior to release, plus a few more months in bottle to make sure the wine is fully integrated at release. This is a wine fearless to age another 5 to 10 years if properly stored.



Fruit for Barbera d'Alba Superiore grows slower and with an amazing thick skins. Thus, this is usually the last Barbera fruit picked at Vajra, sometimes overlapping the beginning of Nebbiolo harvest as well.



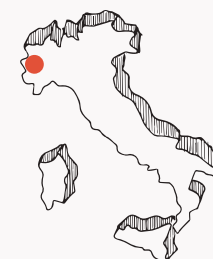
A deep purple color. The nose is brooding and layered, with red tones, raspberry, redcurrant, a hint of blackcurrant and ramassin plum as well. In the mouth, this is a brooding and noble Barbera with plenty of density and layers on display. Redcurrant compote, stone fruits, prune, with supple tannins. This is such a layered yet vibrant wine, with so much to be discovered and a long, long finish.



2,150,000 | 75 cl  
prices are including 10% VAT



93 points | Wine Spectator  
94 points | Vinous  
93 points | Robert Parker  
92 points | Wine Enthusiast  
17,5+ | Matthew Jukes  
17+ | Jancis Robinson  
Gold Medal | Sommelier Wine Awards



1,380,000 | 75 cl  
prices are including 10% VAT



93 points | Decanter  
92 points | Vinous  
92 points | Robert Parker  
90 points | Wine Spectator  
90 points | Wine Enthusiast  
17,5+ | Matthew Jukes  
The New York Times  
Silver Medal | Sommelier Wine Awards



Our Langhe Nebbiolo ages for usually 8 to 14 months. It is a wide range, in order to respect the uniqueness of each vintage and patiently await for the optimal bottling time. Most of the ageing is carried in stainless-steel vats, with a minor fraction of the wine being in neutral oak only when needed.



Nebbiolo is harvested usually between the second half of September and the beginning of October. Picking decisions are individual to each site, and we sometimes opt for multiple passages to respect the diversity of each vine. Fermentation lasts for an average of 15-20 days in vertical vats, and is followed by spontaneous malolactic fermentation.



2017 displays an alluring bright ruby red colour. Perfumes are vibrant, with lots of raspberry tones, followed by red cherry and stone fruits, ramassin plum and orals. In the palate, this Nebbiolo is generous and vibrant, fresh, with reminiscence of raspberry and a hint of fresh mountain strawberry. There is plenty of red tones supported by elegant and graceful tannin and a delicious, lifted finish.



#1 Most Popular Wines by the Glass - 2016 Barbera d'Alba Wine&Spirits 30th Annual Restaurant Poll  
#1 Most Popular Italian Wines - Barbera d'Alba Superiore and Langhe Nebbiolo  
#14 The Most Popular Wines in America's Top Restaurants - Wine&Spirits Restaurant Top 50



2017 Langhe Nebbiolo Claré J.C. in the 25 Essential Wines of 2018 List of Punch Drink Magazine, Dec 18th 2018

**PUNCH**





Prosecco  
**TUTELA**  
DOC PROSECCO, TREVISO ITALY  
**GLERA**



**TERROIR**

Tutela is produced with the Glera grape variety, native to the Treviso area. In this countryside there are the best soils and climate conditions that produce a wine with unique characteristics. The vineyards are planted on alkaline sandstone with a good amount of stone composition.

**TASTING NOTES**

The wine demonstrates a bright yellow color, with some greenish hints; the nose is pleasant and fruity with good intensity. It shows fresh fruit on the palate with a harmonious balance.



**WINEMAKING**

Gentle pressing of the grapes to extract only free-run juice from the heart of the berry. Then the juice is left to settle in stainless steel tanks and after approx. 14 hours the limpid part of the must is separated from the deposit and fermentation starts. The vinification process takes between 14-19 days in stainless steel vats and controlled temperatures. The sparkling process is made with Charmat method in steel autoclave in compliance with the regulation of the region. This produces an extra dry young wine perfect for all occasions.



530,000 | 75 cl  
prices are including 10% VAT

pH 3,28, Total acidity  
5,8 g/l, Residual Sugar  
16g/l, Gauge pressure  
5,5 bar

“Braida”

Braida is the “wood of thoughts”, up there in Montebuna, and the vine rootings lined up and ready to give life to a new Barbera vineyard at Asinara. Biodiversity and production rigour, genius, imagination and respect for tradition.

Braida is Raffaella’s contagious laughter and Giuseppe’s absorbed expression. A brother and sister whose genes and gestures reveal the heritage of an exceptional Italian wine family. A heritage that they consolidate and expand every day, working hard and sharing its fine fruits with their wonderful team, their home-town, Rocchetta Tanaro, and all those who love their wines.

**RAFFAELLA**

**NORBERT**

**GIUSEPPE**



“Braida”

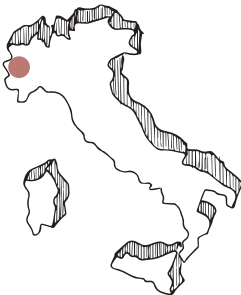


**BRAIDA, MONTEBRUNA**  
**DOCG BARBERA D’ASTI, ITALY**  
**BARBERA**

Winemakers words  
It took us 35 legal documents and seven years to bring together the numerous parcels of land that make up Montebuna, a property with outstanding oenological value. When we succeeded, we were so ecstatic that we gave it both voice and verse, involving artists, poets and musicians, who have sung about this Barbera and its land, “a land that speaks”.



1,460,000 | 75 cl  
prices are including 10% VAT



1,100,000 | 75 cl  
prices are including 10% VAT

**BRAIDA, VIGNA SENZA NOME**  
**DOCG MOSCATO D’ASTI, ITALY**  
**MOSCATO**

Winemakers words  
The Latin wording on the label, “Sator Arepo Tenet Opera Rotas”, means “the farmer directs the work of the plough”. We chose it when we bought the vineyard and became its owners. It is a vineyard on the hillside of Mango, a village in the Langhe district. We bought it in 1990. The letter G highlighted on the label emphasises the passage from father to son of knowledge of the vineyard: Giuseppe, Giacomo and then Giuseppe again.



**TERROIR**

Montebuna is a Barbera d’Asti DOCG made with 100% Barbera grapes grown in an estate-owned vineyard in Rochetta Tanaro.

**WINEMAKING**

The wine must spends two weeks in temperature-controlled steel tanks, where it ferments, and is then transferred to large oak barrels to age for a year.

**TASTING NOTES**

Purplish ruby red colour. Very evident scents of ripe cherry and red berries. The flavour is deep, full and harmonious, with a persistent finish that lingers on the palate, ending with a hint of almond. Excellent, balanced, fragrant and very easy to drink, it accompanies pasta dishes, red and white meats, cheeses and cured meats.

**TERROIR**

Made with 100% Moscato d’Asti grapes grown in an estate-owned vineyard in Mango.

**WINEMAKING**

Maceration on skins for several hours in a horizontal press, followed by pressing. Vinification off skins, with prise de mousse in temperature controlled pressurised tanks, at about 4°C for 20 days. Upon completion of fermentation, stabilisation with cooling to -4°C, micro filtration and bottling ageing for several weeks.

**TASTING NOTES**

Bright straw yellow colour, nice froth and rich perlage. An extraordinarily fresh and very variegated bouquet, with fresh fruit, orange blossom, rose and musk standing out among the many notes. A gracefully sweet flavour with the grape’s characteristic aromaticity, delicious and lingeringly persistent. Pair with fruit and fruity desserts, pastries, panettone, hazelnut tart and particular cheeses, such as Castelmagno. Very pleasant as an aperitif and as a thirst-quenching drink whenever you like.





# THE LAST STAND

Victoria, Australia, 2019

## CHARDONNAY

The Victorian region has soils that are sandy loams deriving directly from granite and gneissic bedrocks. They are typically brown to red in colour. Fertility is moderate as are typical yields, grapes tend to be high in concentrated flavours. This Chardonnay clone has a distinctive tangerine peel character. Bright sunny days and cool nights allowed for exceptional flavour development. The wine is a clean crisp style with no malolactic fermentation or oak treatment. The result is an elegant wine with high natural acidity. Picked at night to ensure the cooler climate gives exceptional character to the whole terroir from the area and delivering a well-rounded Chardonnay suitable for all occasions.

### TASTING NOTES

This always shows prominent tangerine notes on the nose and this vintage also shows intense grapefruit, lime and hints of spice. Refreshingly unoaked, citrus and white peach flavours combine with a zesty fresh acidity and a clean, bright and linear mineral finish.

Full-flavoured fish such as trout or halibut or chicken in a light creamy sauce.



355,000 | 75 cl  
prices are including 10% VAT



# THE LAST STAND

Victoria, Australia, 2019

## SHIRAZ

Our Shiraz is sourced from ancient Victorian soils in order to achieve a wine with greater finesse, purity and structure as well as typical eucalypt flavours and saline finish associated with the area. Picked at night and crushed within an hour of picking before being sent to the fermentation tanks. The Shiraz grapes were fermented in temperature-controlled tanks maintained at 22 - 25°C to avoid extracting any harsh tannins, with the fermentations pumped over to extract good colour. 20% of the final blend is barrel aged. To give the wine a lovely mulberry fruit twist on the finish, the winemaker uses a sneaky technique of adding a 5% Malbec to the Shiraz.

### TASTING NOTES

Bright, aromatic and juicy on the nose. True to the varietal, the tiny proportion of Malbec in this blend gives a flowery perfume. This vintage is our brightest, most dangerously drinkable Shiraz to date due to its fine, bright fruit and soft silky elegance.

Enjoy with Moroccan lamb tagine, roast vegetables and hard cheeses.



355,000 | 75 cl  
prices are including 10% VAT

**KILLER**  
by the glass

# PRISIONERO MALBEC

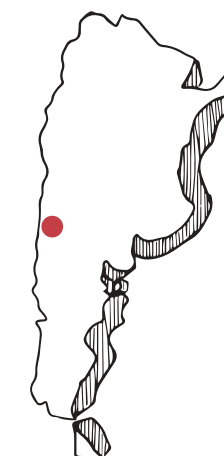
Mendoza, Argentina

Ruta 40 is to Mendoza what Highway 29 is to Napa Valley, in that it's a major thoroughfare that leads to some of Argentina's most celebrated wineries. Taking Ruta 40 south from the city of Mendoza takes you right through Lujan de Cuyo, one of Argentina's most renowned wine regions. In 1993, the region reached a milestone in the country's wine industry by implementing the first appellation regulations for Malbec.

Lujan de Cuyo is itself a sub-district of Mendoza province and, along with Maipu, it's one of the province's two Primera Zonas (First Zones). These First Zones would be the high-quality sub-regional equivalents to California's Napa or Sonoma. However, neither Napa or Sonoma has vineyard elevations to compare with these zones. To wit: the vineyards of Napa Valley's Mount Veeder top out at 2,600ft/792m; Lujan de Cuyo's lowest vines start at that elevation, and its loftiest vines are planted on the Andean foothills at 3,630ft/2,640m.



**VICENTIN**  
— FAMILY WINES —



Vinification in inox tank, maturation for few months in french oak barrel.



In sight it is reddish, bright; With aromas of cherry, strawberry and currants in the mouth it is fruity, fresh with a medium body with elegant tannins, soft and delicate, expressing the tip of our malbec.



585,000 | 75 cl  
prices are including 10% VAT





2,400,000 | 70 cl  
prices are including 10% VAT

## US BRITS LOVE THE SEA...

...rain, hail or shine, we make our way to the coast in droves to enjoy windswept walks, the sound of the waves crashing on the rocks and the salty air on our skin.

**At Hawthorn's we've bottled that feeling in one perfect, citrusy, smooth, not-so-classic London Dry gin.**

First crafted in 1942 by our own salty seadog Commander "Skip" Wallrock, who distilled botanicals collected during his tours of foreign seas. Skip would then share his "damn fine" drop, smuggling it on board for his battle-weary crew.

Years later his grandson discovered the secret wartime recipe and recreated it. Just as Skip shared his creation with his crew, we want to share Hawthorn's with you!

**Welcome to Hawthorn's,  
one sip and you'll be all at sea.**

"96 points" - Meridith May  
tastingpanel

"One for gin purists" - Susy Atkins  
The Telegraph



Don't take our word for it, **we've just won our 4th consecutive gold medal** at the San Francisco World Spirits Competition, leaving the likes of The Botanist, Sipsmith, Prairie Organic, Boodles, Ford's, Hendrick's and Martin Miller's in our wake. **We think Skip would be proud.**

*Cheers Skip!*



ORGANIC  
**BELGIAN BEER**  
**CRAFTED IN VIETNAM**  
HCMC



**Belgô**  
BELGIAN CRAFT BEER

\*Prices are in VND, VAT is included  
All our bottles have a 1 year shelf life  
Can be kept in ambient temperature/outside storage  
( no contact with the sun )



## CHERRY

The Belgô Cherry is brewed with a special combination of malts and hops to enhance the natural taste of the cherry. This subtle blend combines a rounded cherry aroma with a fabulous taste. This beer can be enjoyed with or without ice!

**ABV: 3,5**  
**IBU: 10**

<sup>d</sup>  
70,000 | 33 c1  
2,800,000 | 20 L / Keg



## FULL MOON

Dark ale made of 8 spices offering herbal bouquet flavors, consistent with the aromas and intensely rising through the palate, followed by a long lasting sweet mouth-feel and enhanced by a light cookie taste. Warm

**ABV: 10**  
**IBU: 32**

<sup>d</sup>  
75,000 | 33 c1



## BLONDE

Blond beer with a rich foam collar and a fruity bouquet brewed with two different kinds of malt, two aromatic varieties of hops and one secret herb that gives the beer its inimitable taste

**ABV: 5,9**  
**IBU: 19**

<sup>d</sup>  
55,000 | 33 c1  
2,300,000 | 20 L / Keg



## ARTISAN PILSNER

Light yet balanced Pilsner combining a crispy and refreshing mouth feel with clean malt sweetness, finishing on a subtle note of spice and herbal hop bitterness

**ABV: 5,2**  
**IBU: 30**

<sup>d</sup>  
55,000 | 33 c1  
2,000,000 | 20 L / Keg



## ROYALE

Top fermented abbey style beer with a natural haze and creamy head. Robust and balanced flavours with notes of ripe pineapple, peach, banana and delicate spices bouquet

**ABV: 7,6**  
**IBU: 24**

<sup>d</sup>  
75,000 | 33 c1  
2,900,000 | 20 L / Keg



## AMBER

Highly drinkable Belgian beer with light notes of caramel, dried fruit, bread and toffee. Medium white silky head, unfiltered

**ABV: 5,1**  
**IBU: 18**

<sup>d</sup>  
55,000 | 33 c1  
2,300,000 | 20 L / Keg



## WIT

This refreshing beer will charm you with its unique character. Brewed with kumquat, Persian lime, cumin, and a careful selection of hops and malts to create the perfect balance between the fruitiness and tartness. This is the perfect thirst-quencher on a hot day

**ABV: 4,8**  
**IBU: 17**

<sup>d</sup>  
55,000 | 33 c1  
2,200,000 | 20 L / Keg



## SESSION IPA

is a low alcohol but a full IPA taste beer. Using 5 different hops to create a tropical and citrus fruit taste, combined with a typical Belgian malt sweetness to optimise and round the bitterness, this American classic embraces the Belgian way

**ABV: 4,9**  
**IBU: 40**

<sup>d</sup>  
50,000 | 33 c1  
2,200,000 | 20 L / Keg



We Are Official Distributor of



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Monday - Saturday

09h00 - 18h00

## **SHOP ONLINE**

[www.vinobeer-vietnam.com](http://www.vinobeer-vietnam.com)